

San Bernardino Valley Enterprise Zone

DESCRIPTION OF MAJOR SERVICES

On August 22, 2006 (Item 50), the Board of Supervisors approved a Memorandum of Understanding with the City of Colton, City of San Bernardino, and the Inland Valley Development Agency to fund, manage, and describe the jurisdictional responsibilities of the San Bernardino Valley Enterprise Zone (SBVEZ). The SBVEZ is a state designated geographical area that offers local businesses state tax incentives in order to stimulate economic growth in the economically distressed areas of the City of San Bernardino, the City of Colton, and the county. The SBVEZ facilitates economic growth through assistance to local businesses, jurisdictional leadership, public/private collaborations, attraction of new investment, the retention/expansion of existing businesses, and the employment of the most difficult-to-hire workers into private sector jobs. The 2007-08 budget is predicated by the final designation of the Enterprise Zone by the California Department of Housing and Community Development.

Major services to be offered to SBVEZ businesses include the following:

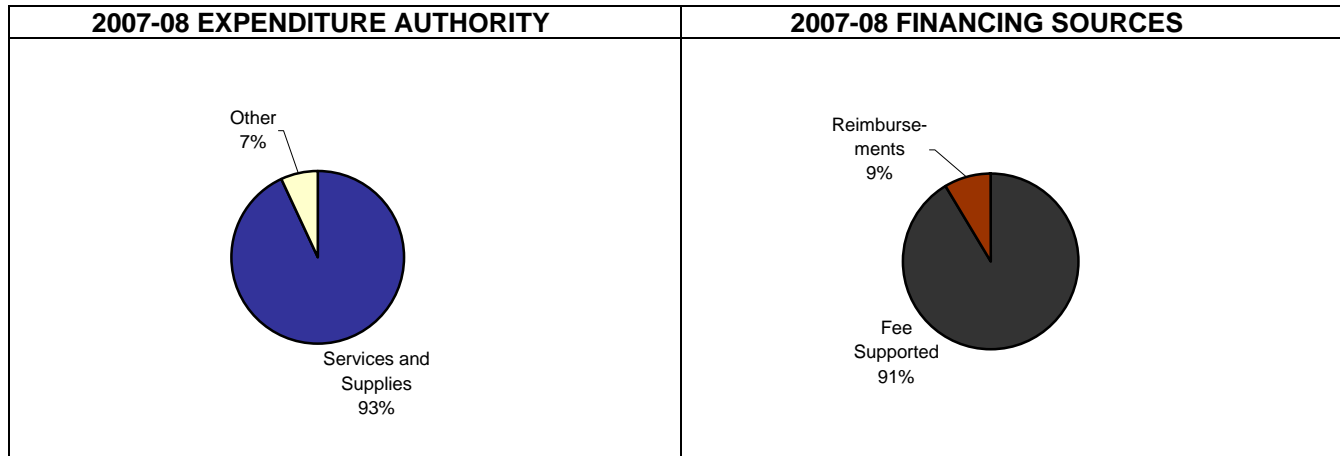
- Educational workshops for businesses to understand and take advantage of state tax credits.
- Job placement assistance for difficult-to-hire workers.
- Job training programs through the county's Workforce Investment Board in partnership with the cities.
- Assistance in accessing state contracts.
- Pre-qualification of unemployed workers as potential employees, which would qualify the business to claim the state's hiring tax credit.
- Site selection for new and expanding businesses.

These services are offered through the Department of Economic Development, the Department of Workforce Development, and in collaboration with the cities of Colton and San Bernardino.

This is a newly established budget unit in 2007-08 and therefore no history is available.

There is no staffing associated with this budget unit.

ANALYSIS OF FINAL BUDGET



GROUP: Economic Development
DEPARTMENT: Economic Development
FUND: San Bernardino Valley Enterprise Zone

BUDGET UNIT: SYZ EDF
FUNCTION: Public Assistance
ACTIVITY: Other Assistance

	2003-04 Actual	2004-05 Actual	2005-06 Actual	2006-07 Actual	2006-07 Final Budget	2007-08 Final Budget	Change From 2006-07 Final Budget
<u>Appropriation</u>							
Services and Supplies	-	-	-	-	-	398,500	398,500
Transfers	-	-	-	-	-	30,000	30,000
Total Exp Authority	-	-	-	-	-	428,500	428,500
Reimbursements	-	-	-	-	-	(37,088)	(37,088)
Total Appropriation	-	-	-	-	-	391,412	391,412
<u>Departmental Revenue</u>							
Current Services	-	-	-	-	-	391,412	391,412
Total Revenue	-	-	-	-	-	391,412	391,412
Fund Balance	-	-	-	-	-	-	-

Services and supplies of \$398,500 represent costs for an Environmental Impact Report, marketing, professional services, professional memberships, trade show attendance, advertising, website development, auditing, County Counsel services, mapping and travel.

Transfers of \$30,000 represent the cost for the Zone Manager incurred by the Department of Economic Development.

Each partner in the SBVEZ has been authorized by its legislative body to contribute funds to cover the administrative costs of the Enterprise Zone. Partner amounts are based on a fair share percentage of area within the SBVEZ that is covered by that jurisdiction. The county's portion of administrative costs for the 2007-08 budget is \$37,088 and is shown as a reimbursement.

Revenue of \$391,412 represents amounts to be received from the Inland Valley Development Agency, the City of San Bernardino, and the City of Colton to cover administrative costs.



PERFORMANCE MEASURES			
Description of Performance Measure	2006-07 Projected	2006-07 Actual	2007-08 Projected
Number of business workshops held to assist businesses to take advantage of State incentives.	New	New	4
Total number of businesses present at all workshops.	New	New	250
Number of businesses in the SBVEZ visited by county job developers.	New	New	150
Number of State hiring credits (vouchers) issued.	New	New	500

